CALIFORNIA DEPARTMENT OF FOOD AND AGRICULTURE

2007: A 21st CENTURY FARM BILL

THE CALIFORNIA PERSPECTIVE

LISTENING SESSION

MEETING ROOM

1428 ABBOTT STREET

SALINAS, CALIFORNIA

THURSDAY, JULY 6, 2006 1:15 P.M.

PETERS SHORTHAND REPORTING CORPORATION (916) 362-2345

APPEARANCES

Eric Lauritzen
Monterey County Agriculture Commissioner

A.G. Kawamura, Secretary California Department of Food and Agriculture

Bridgett Luther, Director Department of Conservation California Resources Agency

Cindy Tuck, Assistant Secretary of Policy California Environmental Protection Agency

Anna Caballero, Mayor City of Salinas

Steve Lyle California Department of Food and Agriculture

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- 1:15 p.m.
- 3 COMMISSIONER LAURITZEN: Good afternoon. Can
- 4 everybody hear me all right?
- 5 I want to remind the Panel Members that these
- 6 microphones are live so there's no on/off switch, so be
- 7 careful what you say.
- 8 I'd like to welcome everybody to the Farm Bill
- 9 Listening Session held by CDFA, and my name is Eric
- 10 Lauritzen, I'm the Monterey County Agricultural
- 11 Commissioner. I've been here for about eight years by way
- of Sonoma County and, and San Mateo County and Alameda
- 13 County. And a pleasure to be here and to co-host with
- 14 Secretary Kawamura this Farm Bill Listening Session.
- 15 I want to welcome everybody to Monterey County.
- 16 For those of you out of the area, I'm sure you enjoyed the
- 17 drive in. I know some of you made a special trip here, and
- 18 I really appreciate that. Monterey is known for its beauty,
- 19 tourism, coastline, Cannery Row, John Steinbeck, but here,
- 20 down in the Salinas Valley, "East of Eden", we know what
- 21 agricultural production is all about.
- 22 Monterey County boasts a nearly three
- 23 and a half billion dollar production value of agricultural
- 24 commodities, on the Central Coast about \$7 million, or,
- 25 yeah, \$7 million. Monterey County has about 44 crops that

1 exceed a million dollars in production value, with, with a

- 2 number of crops like leaf lettuce, strawberries, head
- 3 lettuce, nursery products, wine grapes, broccoli and spinach
- 4 kind of topping the list. We have about 225,000 acres of
- 5 irrigated agriculture, and I like to say that if, if the
- 6 open market price of lettuce fluctuates by a dollar a box we
- 7 see a \$50 million swing in production value in this county.
- 8 And I also like to compare with my colleague to,
- 9 to the north in the Napa Valley, known for their wine grape
- 10 production, that we produce a greater value in leaf lettuce
- 11 than they do wine grapes in the Napa Valley. That gives you
- 12 a sense of the, of the diversity and, and magnitude of the
- 13 agricultural industry here. In addition, we ship nearly 600
- 14 million pounds of produce to over 50 countries in the world,
- 15 making us a player in the world market. And so it is not
- 16 the beauty and coastline, although I love living here; it is
- 17 the agricultural industry, its diversity, the fine industry
- 18 and innovation of the growers here that, that brought me
- 19 here.
- 20 So first, I want to thank Secretary Kawamura and
- 21 his staff. There was a lot of work that went on to produce
- 22 this. It looked really exciting here about an hour ago,
- 23 trying to get everything set up. I'm honored to be one of
- 24 the panelists on this distinguished panel, listening to the
- views of, of you as we approach the 2007 Farm Bill.

- 1 So I'll start out by introducing the Panel
- 2 Members. Of course, our distinguished Secretary, A.G.
- 3 Kawamura. It's a pleasure to have you here in person, and,
- 4 and visiting Monterey County. Although he's been to
- 5 Monterey County many times, this is the first time in our
- 6 facility, and we're pleased to have you here. He was
- 7 appointed Secretary of the California Department of Food and
- 8 Agriculture in November of 2003, and it's been my pleasure
- 9 to work with him in that capacity since.
- 10 He's a produce grower and shipper from Orange
- 11 County, where his family grows strawberries, green beans,
- 12 and other specialty crops. Secretary Kawamura is widely
- 13 known for his passion for education and his commitment to
- 14 the issues of hunger and nutrition, which obviously are
- 15 linked closely to agriculture.
- 16 Also, I had the pleasure of just meeting Bridgett
- 17 Luther, Director of the State Department of Conservation.
- 18 Ms. Luther was appointed by Governor Schwarzenegger as
- 19 Director of the Department of Conservation on September 1st,
- 20 2005. Prior to her appointment Ms. Luther served as the
- 21 Regional Development Director for Hands On Bay Area since
- 22 2004. In this capacity she managed fund-raising and
- 23 developed partnerships with a variety of public and private
- 24 entities. Ms. Luther also served as a member of the
- 25 Regional Water Quality Advisory Board for Mecklenburg

- 1 County, North Carolina. Wow, I didn't know that.
- 2 We appreciate you representing the Resources
- 3 Agency on our Panel today.
- 4 Also with us is Cindy Tuck, from CalEPA. Governor
- 5 Schwarzenegger appointed Ms. Tuck as Assistant Secretary for
- 6 Policy at CalEPA last September. In this capacity Ms. Tuck
- 7 works with CalEPA Secretary Linda Adams and the CalEPA
- 8 boards and departments on various environmental policy
- 9 matters, including needed changes to the Farm Bill relating
- 10 to air quality and water quality. She's a Licensed Civil
- 11 Engineer in California and is a member of the State Bar of
- 12 California.
- 13 Also like to introduce and welcome Mayor Anna
- 14 Caballero, also with us today, and it's a pleasure to have
- 15 her here. She is the first female mayor in the 126 year
- 16 history of the City of Salinas, who served seven years as a
- 17 City Council member, including four years as Vice Mayor.
- 18 She's been a strong advocate for the creation of affordable
- 19 housing, redevelopment of the historic downtown area, and
- 20 focused on the needs of meeting, meeting the needs of teens
- 21 and families. Mayor Caballero has continuously shown her
- 22 commitment to our agricultural industry here in Monterey
- 23 County, which is further evidenced by her being here today.
- 24 Thank you very much.
- 25 And now I'd like to turn over the microphone to

- 1 our Panelists for some opening remarks.
- 2 SECRETARY KAWAMURA: Thank you very much, Eric.
- 3 Thank you for welcoming us to not only the valley here, but
- 4 to this great facility. At the onset, I would like to chime
- 5 in where you just mentioned that a lot of work went into
- 6 putting not only this Farm Bill Listening Session but all
- 7 the series of sessions we'll have throughout the state, and
- 8 I wanted to acknowledge from our staff Nancy Lungren; our
- 9 Communications Deputy Secretary, Robert Tse, who's our
- 10 Director of Exports as well as really our liaison with the
- 11 USDA; Josh Eddy, Julia Blanton, Jonnalee Henderson and Zach
- 12 Young, who are all here today and did, have been working
- 13 really hard over the last couple of months putting these
- 14 programs together. And I just would like to say thank
- 15 you to all you guys.
- 16 (Applause.)
- 17 SECRETARY KAWAMURA: In addition, Eric, I, I
- 18 really want to thank you and all the Ag Commissioners. The
- 19 Aq Commissioners have such an important role to play as our
- 20 partners within the counties. They are in charge of so many
- 21 different things, and as well as being Agricultural
- 22 Commissioners, of course, they hold the office of sealers of
- 23 weights and measures, which is the oldest department of
- 24 government here in California. They used to have to know
- 25 how much an ounce of gold weighed so, of course, they needed

1 to have those weights and measurements to make sure how our

- 2 commerce system worked.
- In, in addition to that, in the realm of pest
- 4 exclusion, in the realm of pesticide enforcement, in the
- 5 realm of just looking at being our eyes and ears in the
- 6 counties, if you will, they have that role of detection of
- 7 eradication and so many of the other things that make the
- 8 infrastructure of agriculture in place so that a county like
- 9 this, an area like this, can be such an enormous bread
- 10 basket. There is an infrastructure that's important. Part
- of what we're talking about today with the Farm Bill is, is
- 12 just that, what is an infrastructure that allows and gives
- 13 California, let alone the rest of this country, a
- 14 sustainable future, a future that's vibrant and certainly
- 15 not under threat.
- 16 And so as we look at what that investment that a
- 17 nation makes in its farm policy today, one of the things
- 18 that we're trying to do is make sure that we understand the
- 19 breadth and scope of all the stakeholders which really, in
- 20 my mind, is the entire citizenry of the state, let alone the
- 21 country, that this is the nation's food supply coming out of
- 22 this state. And as we move forward, then, it'll be an
- 23 important part of what we do in making sure that we're not
- 24 missing those different dimensions of what agriculture
- 25 support is all about.

In addition, I'd like to recognize some of our

- 2 important quests here today. Dennis Braise. Is Dennis
- 3 here? I didn't see him. Yeah, Dennis Braise, the
- 4 Commissioner from Alameda County, and I think he's going to
- 5 be here soon.
- 6 Chris Keeler is the District Director from USDA
- 7 Farm Service Agency. Vivian Sofa is the County Executive
- 8 Director from Salinas, also. Vivian, good to see you.
- 9 Susan Forester, I don't know if Sue's here yet or
- 10 not, but she's with the Department of Health Services, runs
- 11 the California Five-a-Day. I have actually known her for
- 12 many years before being in this position as we struggled
- 13 with trying to make sure food was getting down to the school
- 14 levels, or down into the food banks, as well, and this idea
- of eating Five-a-Day or Seven-a-Day or Nine-a-Day, we're
- 16 kind of excited with the idea of Nine-a-Day as a great boon
- 17 for California when we get there.
- 18 And also, then, I'd like to acknowledge Sonya
- 19 Hammond from the Cooperative Extension from Monterey County
- 20 here. And also Greg Haas, who works Louis Capp's,
- 21 Congressman Capp's office. And Greg, I, I think you just
- 22 walked in. There you are.
- 23 And then, in addition then, I'd like to also at
- 24 this time introduce Alec Aralgo, the District Representative
- 25 from our good friend Sam Farr. Sam has been a tremendous,

- 1 tremendous support for the agricultural specialty crop
- 2 industry and agriculture, agriculture in general. So Alec,
- 3 I know that you've got a few comments you'd like to make,
- 4 and if you'd like to go ahead and do that today.
- 5 MR. ARALGO: Thank you, Mr. Secretary. I, and
- 6 welcome to Salinas again. You seem to live here.
- 7 I, on behalf of Congressman Farr, want to thank
- 8 the state for engaging this activity. The Farm Bill comes
- 9 around, you know, every five, six, seven years, and it
- 10 typically in D.C. is dominated by the midwestern politics.
- 11 I personally worked on a farm bill in 1996 and to see
- 12 that first-hand, and if you just look at who's in the room
- in the House Ag Committee, you'd think 90 percent of
- 14 American agriculture grew corn and wheat and, of course, we
- 15 know that the kind of crops we grow here represent at least
- 16 half, or more than half of U.S. agriculture output and so by
- 17 rights ought to have a big, bigger part of the policy-making
- 18 arm of that, of the Farm Bill, and it doesn't.
- 19 And part of that is what makes us strong, is our
- 20 diversity, and, and in Washington, that makes you weak
- 21 because you speak with a thousand voices as, as opposed to
- 22 corn, which speaks with one. And I think what the Secretary
- 23 is doing with this exercise this early is important, because
- 24 it's, it's trying to weave those thousand voices into, into
- one. And I know that his predecessor, Secretary Lyons,

1 engaged in that activity in the last Farm Bill in trying to

- 2 link up with other states and, and that process had a lot of
- 3 -- laid a lot of groundwork, and I think a lot of those,
- 4 California, Arizona, Florida, we, we share similar
- 5 interests, and hopefully this time around we can have a,
- 6 speak with even more of a united voice and, and try to move
- 7 farm policy away from the, the traditional commodity crop
- 8 programs.
- 9 And it's, it's, those resources are there, and are
- 10 continually being sucked up with the commodity programs, and
- 11 it makes it harder to do things like the specialty crop
- 12 grant program, market development research, the kinds of
- 13 things that, that are more appropriate for government
- 14 involvement in agriculture, not simply paying farmers'
- 15 income. That's, that's what the market should do. But what
- 16 really the U.S. Government ought to focus on the kinds of
- 17 things like research that can help develop new varieties
- 18 that make us competitive in the world.
- 19 So thank you, Mr. Secretary, and welcome, again,
- 20 to Salinas.
- 21 SECRETARY KAWAMURA: What I'd like to do to
- 22 continue on those words is that when, and Eric, you
- 23 mentioned this as well, the, the huge amount of crops that
- 24 are grown in California, there are as many as we've been
- 25 using the 350 different commodities that are grown in

1 California. Recently I heard somebody write up that we've

- 2 got over 400 now and, of course, I don't know if that's
- 3 different varieties within a different family of crops, but
- 4 we'll see what that means.
- It is true, though, we produce about 85 crops
- 6 exclusively here in California, and also -- I'm sorry, 12 of
- 7 these are, of the crops are exclusively to California, but
- 8 we're leaders in 85 different categories. Also, I'd like to
- 9 say we're leaders in a couple of other categories that don't
- 10 get much attention in this kind of a forum. We're probably
- 11 the number one users, or potentially should be the number
- 12 one users of food stamps, the number one users of the WIC
- 13 program, and the number one user of the school lunch
- 14 program. The nutrition title in, in the Farm Bill is an
- 15 enormous part of the Farm Bill, almost eating up half of the
- 16 Farm Bill's dollars of investment. It's almost \$100 billion
- 17 in its totality, and barely half of that is devoted to the
- 18 food programs, the nutrition investment that we make in our
- 19 nation.
- 20 And that being said, those numbers driven by the
- 21 awareness of what a healthy diet is is very important to
- 22 this Governor, it is very important to this state, and very
- 23 important to really the future of the whole state in terms
- 24 of the whole country as we look the near crisis that
- 25 certainly the Center for Disease Control, the Heart

1 Association, and the Cancer Society are constantly reminding

- 2 us of this healthier diet and lifestyle that we have to
- 3 live.
- 4 How does that play into a Farm Bill? Well, it
- 5 plays in nicely. All the different things that allow us to
- 6 produce these kind of crops, these kind of value added
- 7 crops, and this is the home of the value added product, are,
- 8 are facing tremendous challenges. Labor cost, cost of other
- 9 inputs. Yes, we do have the toughest environmental laws in
- 10 the nation, and we have those laws proudly. How do we get
- 11 value for those extra efforts? We have to create the safe
- 12 food supply. These are the kid of things that can come out
- 13 of a Farm Bill that help our farmers achieve these kind of
- 14 goals, reach these kind of plateaus, and actually lead the
- 15 rest of the state and the rest of the nation, and the rest
- of the world, in terms of where our agricultural production
- 17 can go.
- 18 The Salinas session as a kick-off for the first of
- 19 these four Listening Sessions is very important, because I
- 20 just want to say please, please recognize that your
- 21 statements and your comments today in the different areas of
- 22 agricultural policy are extremely important. We are
- 23 listening, we want to incorporate those thoughts. We want
- 24 to make sure that this Farm Bill concept that California
- 25 will have in hand will be a guide book, if you will, for our

1 Congressional delegation of 53 Congressmen and two Senators,

- 2 that we have at this point been a tremendous voice, as Alec
- 3 mentioned, that is united. It would be wonderful to think
- 4 that as a state we will be all together in a package of Farm
- 5 Bill concepts that then we can take to Washington and
- 6 continue to push forward.
- 7 And so with that, I think I'd like to say let's go
- 8 ahead and get started. I want to thank you all for being
- 9 here, for taking your time to come and be part of this
- 10 conversation and this dialogue and, more importantly, part
- of what will be the blueprint, if you will, for a Farm Bill
- 12 that California can proudly push forward and look forward
- 13 to.
- 14 Eric.
- 15 COMMISSIONER LAURITZEN: Thanks again, A.G.
- I'd like to give the Panelists an opportunity to
- 17 say, make some opening remarks, and we'll start with -- who
- 18 are we going to start with -- Bridgett Luther, if you could
- 19 make some remarks.
- 20 DIRECTOR LUTHER: Thank you, Eric.

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- 1 I'm here because I work for Mike Chrisman, who's
- 2 the Resources Secretary, and one of the things we're, we
- 3 really value farmland at the Resources Agency as part of the
- 4 environmental resource of the state of California. It's
- 5 just so, so critical to us. And within the Department of
- 6 Conservation I run two -- I run three programs. I run
- 7 Farmland Mapping and Loss Program, and by statute I have to
- 8 let legislators know every two years how much farmland we're
- 9 losing. And it's like painting the Golden Gate Bridge. I
- 10 barely, we barely get finished mapping part of the state and
- 11 we turn around and start mapping it again. And last year we
- 12 lost over 40,000 acres to development, fallow lands and that
- 13 kind of stuff, in the state of California.
- 14 As Eric mentioned, I moved here from North
- 15 Carolina not long ago. The last thing I did before I left
- 16 Mecklenburg County was buy a dairy farm, because Mecklenburg
- 17 County had been a dairy county and it was completely
- 18 suburbanized, and we thought it would be good to protect and
- 19 preserve one farm so the children of Mecklenburg County
- 20 would know where milk came from. And I see some of that in

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1 California, but fortunately you have other good programs.
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- 2 The Williamson Act is the other thing I do, and I'm very
- 3 proud to announce that Monterey County last year was
- 4 recognized for their regulation of the Williamson Act
- 5 actually in the four counties in the state of California.
- 6 We've also been a partner with this region and
- 7 with the California Farmland Conservancy Program which is
- 8 basically buying development rights, so if you were a farmer
- 9 and you wanted to sell your development rights you could
- 10 apply for a grant with the California Farmland Conservancy
- 11 Program. And in Monterey County alone, the state has, has
- 12 invested more than \$9 million protecting more than 5,000
- 13 acres, and we've gotten a match from our federal grants of
- 14 \$9 million, so just imagine through conservation title if we
- 15 were able to get \$90 million, what we could do, because when
- 16 I look at my prime farmland map, which we also produce in my
- 17 department, I see this little sliver of green that goes
- 18 right down the Monterey Peninsula, and I know that those are
- 19 three season crops, and I know this is really important not
- 20 only to California but to the rest of the United States.
- 21 So from my viewpoint, I'm very interested in
- 22 hearing your ideas on how conservation can play a part in
- 23 helping preserve and protect farmland, what communities find
- 24 important. I know that when I was driving down Veterans
- 25 Highway I saw a car lot right next to a lettuce field that I

- 1 guarantee you, that used to be a lettuce field. And I
- 2 really love lettuce, and eating a car just doesn't sound
- 3 that good.
- 4 So I have a real passion on this. Before I did a hands-on Bay Area,
- 5 the reason I'm here is
- 6 because I work for the Trust for Public Land, which is where
- 7 I met my husband. And land conservation is really my
- 8 passion. I'm very excited to work with all of you on that
- 9 issue around farmland, and we have had a good partnership
- 10 with our federal partners. I see some of them here in RCS.
- 11 A lot of that money that comes in is a match. I've got \$6
- 12 million right now, we're getting ready to sign an MOU, so
- 13 I'm hoping there's some of you that are planning to apply
- 14 for that, and really listening and hearing throughout the
- 15 state how the conservation piece can play a part in this
- 16 really, really important issue to the state of California.
- 17 Thank you.
- 18 COMMISSIONER LAURITZEN: Thank you, Director
- 19 Luther.
- 20 Assistant Secretary Tuck has some remarks.
- 21 ASSISTANT SECRETARY TUCK: Thank you, Eric. I
- 22 always enjoy coming to Monterey County. It's about the best
- 23 county in the state, I have to say. I'm from Illinois where
- 24 all that corn grows. But when I have relatives out they
- 25 definitely are brought to Monterey County. But I haven't

1 been to Salinas in a while, and I couldn't believe how many

- 2 exits there were off 101 to Salinas. I was just like, oh,
- 3 my goodness. So I need to spend a little more time here and
- 4 see how Salinas has grown.
- 5 But I also want to thank Secretary Kawamura for
- 6 your leadership on the Farm Bill work for California, and
- 7 CalEPA is definitely committed to this process and we see a
- 8 lot of opportunities for the state, and it's really
- 9 important that the Secretary has brought the different
- 10 agencies to work together to have a common message as we go
- 11 to Washington.
- 12 I think most of you know that CalEPA is a Cabinet
- 13 level agency. We have various boards and departments under
- 14 our umbrella. And when we started this work with CDFA, I
- 15 met with some of the boards and departments to find out, you
- 16 know, what were their suggestions as how we could make the
- 17 most of the Farm Bill for environmental work in California.
- 18 So I talked with staff at the State Water Resources Control
- 19 Board, staff at the Air Resources Board, and staff at the
- 20 Department of Pesticide Regulation, so I'm here representing
- 21 their views today, as well as the agency's views.
- 22 And one common theme I heard in talking to them
- 23 was we, California needs a increased and more equitable
- 24 allocation for the EQUIP program, and this is the
- 25 environmental incentives program under the conservation

1 title in the Farm Bill. So that's one thing that's already

- 2 at the top of our list, and that's a way to provide
- 3 incentive funding to farmers to help on air quality
- 4 challenges and water quality challenges that we know face
- 5 you and, and face the state of California.
- 6 So that's already on our list. I'm very
- 7 interested to hear, first of all, all of your comments, I, I
- 8 think I'll learn a lot today, but also any specific comments
- 9 you have about Farm Bill work relative to the environment.
- 10 Very glad to see Catherine Phillips here from Environmental
- 11 Defense, and early on in this process she brought some
- 12 comments to us about how the Farm Bill can help agriculture
- 13 and help the environment at the same time. And those
- 14 comments were very well received at CalEPA, so I'm glad
- 15 you're here today.
- So with that, I thank everybody for coming, and I
- 17 look forward to hearing your comments.
- 18 COMMISSIONER LAURITZEN: Thank you for your
- 19 comments.
- 20 Mayor Caballero.
- 21 MAYOR CABALLERO: Thank you very much.
- 22 Well, I'm very proud to and pleased to welcome you
- 23 all to the Farm Bill Listening Session here in Salinas.
- 24 Obviously need to get you back down here more often so that
- you have an opportunity to tour the community. We're very

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1 pleased to be able to host this Listening Session, obviously

- 2 think this is very very important. Honored to be a Panel
- 3 Member, as well, so thank you very much for that invitation.
- 4 Agriculture obviously is a major industry in the
- 5 Salinas Valley, and we tend to look at things as the Salinas
- 6 Valley is separate from the Monterey Peninsula, and in the
- 7 Salinas Valley we're critically aware of the, of the needs
- 8 in a, in a number of different areas. Family farms are
- 9 still the backbone of the industry here in this area, and we
- 10 really have some of the most innovative industrialists in, I
- 11 think, in the country. Value added has revolutionized the
- 12 industry and, really, the juxtaposition of the value added
- 13 industry and the critical crisis that we have that the
- 14 Secretary mentioned before, obesity, diabetes and, and heart
- 15 disease, really make it an important time in this valley,
- 16 and also for our country, to look at ways to be able to
- 17 bring fresh produce to all of our constituents.
- 18 And so this is really, I think a really good time
- 19 to hear from people in this valley what can be done to help,
- 20 not only in terms of the, the growing of the produce, but
- 21 also in terms of the value added portion of it, as well.
- 22 So I'm, I'm very excited to have this be the first
- 23 hearing. I think you will find that people here have some
- 24 great ideas about how to make things better, and I'm looking
- 25 forward to the opportunity to listen to leaders in the

- 1 industry talk about ways that the government can help be a
- 2 partner, be supportive, and, and really help be creative in,
- 3 in this whole process.
- 4 So, welcome you all to Salinas, and thank you very
- 5 much for the opportunity to be here.
- 6 COMMISSIONER LAURITZEN: Thank you very much,
- 7 Mayor.
- 8 In, in lieu of opening remarks, I think I'll
- 9 provide my testimony and then turn it over to Steve to, to
- 10 finish up.
- 11 As, as the local Agricultural Commissioner I
- 12 really appreciate the opportunity to present testimony today
- 13 on the recommendations for the re-authorization of the 2000
- 14 Farm Bill on behalf of the Agricultural Commissioners and
- 15 Sealers Association of California. Again, I want to commend
- 16 Secretary Kawamura for holding these sessions to gain
- 17 knowledge and begin developing consensus on issues important
- 18 to California agriculture. It will be presented to our
- 19 federal lawmakers for inclusion in the Farm Bill debate.
- 20 One of the major areas of focus, and Secretary
- 21 Kawamura highlighted this and is a growing concern for the
- 22 County Ag Commissioners in California, is the increasing
- 23 incidences of new introductions of exotic pests affecting
- 24 agriculture and human health. Many of these pests are
- 25 introduced species that have become established despite the

1 best efforts of agricultural commissioners and CDFA to keep

- 2 them out. One example recently affecting Monterey County is
- 3 the glassy winged sharpshooter, who was introduced via an
- 4 undocumented shipment of landscape plants into the Pebble
- 5 Beach area and continues to be under intensive regulatory
- 6 efforts.
- 7 To date in California, we continue to battle
- 8 exotic pests and invasive species that threaten California's
- 9 \$31 billion agricultural industry. Exotic pest damage in
- 10 California agriculture amounts to an estimated \$3 billion
- 11 annually. Among the exotic pests of concern to agriculture
- 12 are Mediterranean fruit fly, red imported fire ant, glassy
- 13 winged sharpshooter that I mentioned, and another one
- 14 locally, sudden oak death, which is responsible for tens of
- 15 thousands of dead oak trees in Monterey County and
- 16 throughout California.
- 17 Yet we struggle with, while we struggle with these
- 18 various introductions of pests, USDA frequently will request
- 19 help from states and, in California, the County Agricultural
- 20 Commissioners, to investigate foreign shipments that contain
- 21 serious agricultural pests. These agricultural emergencies
- 22 require staff to be redirected from other inspection
- 23 programs in order to respond. In many cases, the foreign
- 24 products have been partially distributed before
- 25 investigation begins, and we rely on statewide rapid

- 1 response to respond to the potential threat of these
- 2 invasive species. This reactionary approach is not
- 3 effective for an ever-growing and critical challenge.
- 4 This is not a California only challenge. Whether
- 5 it's Bingham County, Idaho, combatting potato sis-nematode
- 6 or New Jersey and New York battling Asian long-horn beetle,
- 7 Indiana, Ohio, and Michigan fighting emerald ash borer, and
- 8 in Florida dealing with citrus canker, both the treasuries
- 9 of the state and the federal government are spending
- 10 millions, hundreds of millions of dollars to combat these
- 11 pests.
- 12 We do not seem to be gaining any ground in the
- 13 fight with these pests throughout the country. Consider
- 14 USDA's animal plant health inspection service that estimates
- 15 introduced plant pests result in an annual \$41 billion loss
- 16 to American agriculture and costs taxpayers millions of
- 17 dollars in control expenditures. Ironically, many state
- 18 agriculture departments have lost significant levels of
- 19 funding, and more losses are projected.
- 20 The California Agricultural Commissioners and
- 21 Sealers Association have been working in the past year, two
- 22 years, with the USDA and members of California's
- 23 Congressional delegation and others to proactively develop
- 24 solutions to these ever-growing challenges. The USDA
- 25 believes early detection of pests minimizes agricultural

1 production cost, enhances product quality and marketability,

- 2 and results in an abundant and affordable food supply, food,
- 3 fiber and plants and plant products for the domestic and
- 4 export markets, and we certainly agree.
- 5 Interception of quarantined pests and diseases at
- 6 points of entry is our primary defense against the
- 7 introduction and spread of exotic pests and diseases. If an
- 8 extensive pest detection and surveillance program is in
- 9 place when these pests are first introduced into California,
- 10 the spread of these pests and diseases will likely be
- 11 prevented.
- 12 Congressman Pombo, Richard Pombo, and Congressman
- 13 Jim Costa have introduced a bipartisan piece of legislation,
- 14 HR 4049 -- and I did leave some copies in the back if
- 15 anybody wants one, and if we run out you can leave your card
- 16 and I'll be happy to give you one -- the Early Pest
- 17 Detection and Surveillance Improvement Act.
- 18 The California Aq Commissioners and Sealers
- 19 strongly support this legislation. If enacted, the
- 20 legislation would establish an enhanced framework for USDA
- 21 cooperative funding agreements with states for pest and
- 22 disease prevention programs. Adequate funding will enhance
- 23 pest detection and surveillance programs to prevent diseases
- 24 and pests from becoming established and facilitate their
- 25 eradication, if introduced. For states that do not have a

1 pest prevention program in place, this funding would provide

- 2 an incentive to start a program, and by doing so will help
- 3 protect agriculture and the environment in their state.
- 4 While this legislation has been introduced, we
- 5 continue to seek input from industry groups that will
- 6 provide enhancements to the bill, and we are seeking HR 4049
- 7 to be included in the Farm Bill.
- 8 Put simply, this is, this effort is about an ounce
- 9 of prevention is worth a pound of cure, and so we urge the
- 10 Secretary and, and California to encourage support of HR
- 11 4049 and inclusion of that into the Farm Bill.
- 12 So with that, I'd like to turn it over to Steve
- 13 Lyle, who will handle the rest of the program until the
- 14 conclusion. Steve, let me -- Steve is the Division Director
- 15 for Public Affairs for the Department of Food and
- 16 Agriculture, and he's been responsible for making sure this
- 17 runs smoothly. I saw that he's got a little timer there, so
- 18 I'm sure he'll keep, keep a tight rein on people as we, as
- 19 we move through this. So thanks, Steve, for coming.
- 20 MR. LYLE: Thank you, Eric. I had to promise I'd
- 21 be nice before I was allowed to do this, so I'll do my best.
- 22 Thank you for being with us today. We appreciate
- 23 your willingness to participate in the process. Before we
- 24 get started, we thought maybe we'd go around the room and,
- 25 and introduce ourselves. Some of you have been introduced

- 1 already, but feel free to do it again.
- 2 Robert, why don't we start with you.
- 3 (Thereupon, all those present
- 4 introduced themselves.)
- 5 MR. LYLE: Thank you very much again. For those
- 6 of you who traveled, thank you for making that effort to be
- 7 with us today.
- 8 The rules are pretty basic. We're, we're going to
- 9 give you five minutes per speaker. We have approximately 15
- 10 speakers. I will give a 30 second call as you hit the 4/30
- 11 mark, and, and then at five minutes I will say thank you
- 12 very much for your comments. We ask that you please respect
- 13 the time limitations that we have so we can get through our,
- 14 our list of speakers as expeditiously as possible.
- 15 I'm going to call three speakers at a time with,
- 16 with the first speaker, of course, taking the microphone in
- 17 the center of the room, and then the next two knowing that
- 18 they're on deck and, and to use the baseball phrase, in the
- 19 hole. And keeping that in mind, let's start with Jim
- 20 Bogart, to be followed by Gary Peterson, and then Christine
- 21 Moss.
- Jim.
- 23 MR. BOGART: Well, good afternoon, Mr. Secretary
- 24 and Panelists, new friends and old. My name is Jim Bogart,
- 25 I'm the President and General Counsel of the

1 Growers/Shippers Association of Central California. We're

- 2 an agricultural trade association that represents over 300
- 3 growers, packers, shippers, processors, and other businesses
- 4 affiliated with or connected to the agriculture industry
- 5 here on the central cost, and we've been around for over 75
- 6 years. And I have not been part of the organization for all
- 7 75 years, but sometimes it feels like it.
- 8 I'm going to limit my remarks today specifically
- 9 to specialty crops. I know that there are other items that
- 10 were to be considered for the agenda, but I think other
- 11 speakers can cover those areas.
- 12 I want to talk a little bit just in terms of
- overview, which some of you know, and maybe some of you
- 14 don't know, but overall, specialty crops account for 50
- 15 percent of domestic farm gate crop value but receive very,
- 16 relatively little consideration in the current Farm Bill
- 17 programs. The Farm Bill should look more like United States
- 18 agriculture. In fact, USDA Secretary Johans, in a
- 19 conference that I attended back in February, said, quote,
- 20 "The value of specialty crops is now equal to the value of
- 21 program crops, and it continued to grow over the last couple
- of decades."
- 23 He, he went on to state that, with respect to the
- 24 Farm Bill, the largest three percent of farms receive 30
- 25 percent of the support program; 92 percent of commodity

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1 program payments go to five crops. When combined, they

- 2 represent a quarter of U.S. production value.
- 3 I'm here to tell you that the specialty crop
- 4 industry is united in its advocacy of federal policies that
- 5 enhance specialty crop production and thereby address
- 6 overall agricultural competitiveness. At a time when our
- 7 nation has an agricultural trade deficit, the growth of
- 8 specialty crops can offer relief. Specialty crop producers
- 9 are united like never before to advocate programs in a
- 10 variety of areas such as research, conservation, and
- 11 marketing assistance that can improve our competitive,
- 12 competitiveness in the global marketplace.
- 13 Farm Bill programs can help consumers reach USDA's
- 14 new dietary guidance and foster a healthier America.
- 15 Specialty crops play an increasingly important role in the
- 16 federal government's dietary guidelines for Americans in the
- 17 case of fruits and vegetables calling for a doubling of
- 18 daily consumption. Yet the great majority of consumers
- 19 don't meet those goals. Farm Bill programs in areas such as
- 20 marketing or nutrition can help address this consumption gap
- 21 while at the same time fighting obesity, diabetes, heart
- 22 disease, and other national health priorities.
- None of our recommendations contain direct
- 24 payments such as price supports. Specialty crop producers
- 25 do not want them. They distort the market, they can have

1 trade implications and foster inefficiency. Instead, we ask

- 2 Congress to thoughtfully consider our recommendations for
- 3 making the specialty crop industry more competitive and our
- 4 products more accessible for consumers here and around the
- 5 world. As you know, we're a substantial part of the United
- 6 States agriculture, and consumers both here and in export
- 7 markets demand high quality food products as disposable
- 8 income rises. Specialty crop exports improve our
- 9 agricultural balance of trade.
- 10 Long-term solutions that focus on research are
- 11 necessary to ensure competitiveness and sustainability of
- 12 U.S. specialty crop production. Specifically, a couple of
- 13 things I want to cover.
- 14 International trade. With increased government
- 15 regulation comes the responsibility to help producers
- 16 achieve cost effective compliance. Producers in other
- 17 countries enjoy much lower regulatory costs and lower labor
- 18 costs. This translates into a need for fewer international
- 19 trade barriers for USC -- USC, I've got USC on my mind for
- 20 some reason -- for U.S. specialty crop exports.
- 21 Restrictions on planting flexibility. As a matter
- 22 of fair competition those producers receiving domestic
- 23 support should not be permitted to plant the same crops as
- 24 producers who do not receive payments.
- MR. LYLE: Thirty seconds, please.

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1 MR. BOGART: Okay. Promote the health benefit of
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- 2 specialty crops, prevention of pests and diseases, funding
- 3 should go into research, into prevention of pests and
- 4 diseases, and provide for surveillance and inspection of
- 5 domestic plant shipments between states, which is more cost
- 6 effective than mitigation.
- 7 Also, and, and I've got written remarks that I'll
- 8 submit, we believe strongly in conservation that should be
- 9 covered, especially with the EQIP Program, which I've
- 10 covered in my written remarks. Disaster assistance
- 11 availability is also important, that we'd like to see
- 12 covered. And finally, give the states the power to succeed.
- 13 The 2007 Farm Bill should expand the state bloc grants for
- 14 specialty crops program authorized by the Specialty Crop
- 15 Competitiveness Act of 2004. Every state's specialty crop
- 16 needs are different, and state departments of agriculture
- 17 are in the best position to be placed in the driver's seat.
- 18 Thank you for the opportunity to speak here today.
- 19 I'll provide each of you a copy of my remarks. Thanks.
- MR. LYLE: Thank you very much.
- 21 Our next speaker is Gary Peterson, to be followed
- 22 by Christine Moss, and then Kari Bernardi.
- 23 MR. PETERSON: Good afternoon. I'm Gary Peterson,
- 24 Communications and Development Director at the Agriculture
- 25 and Land Base Training Association, headquartered here in

- 1 Salinas. ALBA is a non-profit organization that owns and
- 2 operates two organic farms in Monterey County totaling 305
- 3 acres. We have a local board of directors, and our mission
- 4 is to help farmworkers and other low income people to enter
- 5 farming by the -- through the development of small farm
- 6 businesses.
- 7 This year on 150 acres under cultivation on these
- 8 two farms, we have 25 beginning farmers, most of whom were
- 9 previously farmworkers, but also a whole variety of people.
- 10 We have a, there's a woman from Southeast Asia who has been
- 11 a, sort of a small scale serial entrepreneur in the San Jose
- 12 area, and she's growing Asian ornamental trees on our farms
- 13 out in Salinas and marketing those in her community in San
- 14 Jose.
- 15 I want to just bring up a couple of statistics and
- 16 then relate out work to specialty crops and, importantly,
- 17 opportunities for beginning and immigrant farmers in
- 18 California. The growth of Latino and immigrant farmers in
- 19 California has really been remarkable, and it's happening
- 20 nationwide. The number of Latino farmers in Monterey County
- 21 increased 70 percent from 1997 to 2002, according to the
- 22 USDA census of agriculture. Throughout California, the
- 23 growth rate among Latino farmers was 44 percent for that
- 24 period, and I understand it was 50 percent across the
- 25 nation.

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1 In Fresno County, another example, Hmong
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- 2 immigrants are largely responsible for the radical growth in
- 3 the production of what they categorize as Oriental
- 4 vegetables, the Ag Commissioner's office over there.
- 5 Production of Oriental vegetables in Fresno County more than
- 6 doubled from 7.3 to 15.7 million over two years, from 2002
- 7 to 2004. And here in Monterey County, we have a lot of
- 8 people who are finding incredible opportunities in specialty
- 9 crops.
- 10 One of the families that works a farm out at ALBA
- 11 is the Amparo Martinez family, Santa Rosa Farms. And they
- 12 actually recently, he, Amparo and all of his sons were
- 13 farmworkers eight years ago. Last summer they bought a farm
- 14 near San Juan Bautista through an individual development
- 15 account program, an we'll get to that in just a moment. And
- if you're eating organic strawberries out of Trader Joe's,
- 17 that pack is done right here, eight miles south of where
- 18 we're sitting at this very moment, at least for this region
- 19 of Trader Joe's distribution.
- 20 We have a number of farmers that are finding
- 21 incredible opportunities to find markets that are selling
- 22 directly to restaurants and directly to other institutions,
- 23 growing to order, developing really innovative relationships
- 24 that bring the agricultural production and marketing right
- 25 into the interface with the public.

1 We have some specific policy ideas that we'd like

- 2 to mention today. Primarily, they're opportunities for
- 3 beginning farmers in relation to specialty crops. One
- 4 important opportunity is individual development accounts.
- 5 We have a representative here from California Farm Link,
- 6 which has started this process here in California,
- 7 individual development accounts for beginning farmers.
- 8 They've raised money from banks which matches the farmer's
- 9 personal savings to a certain sum. When it's fully
- 10 capitalized the farmer can use that, those proceeds to
- 11 purchase a farm or to purchase equipment, and that was
- 12 actually done in the Martinez family case. They used -- a
- 13 portion of their down payment was through an individual
- 14 development account program, and that is going to be an
- 15 initiative that's going to be advocated for in the federal
- 16 Farm Bill by family farm advocates nationwide.
- 17 Also, we'd like to encourage support for the
- 18 beginning farmer and rancher development program. It was
- 19 Section 7405 of the previous Farm Bill. That's Section
- 20 7405. It could fund credit and financing programs to bring
- 21 resources to beginning farmers in California. In the last
- 22 Farm Bill that was not funded through the appropriations
- 23 process that follows, of course, the, the development of the
- 24 Farm Bill itself.
- We'd also like to bring attention to the outreach

1 and assistance for limited resource and culturally diverse

- 2 farmers. This is Section 2501, can support diverse efforts
- 3 statewide to assure that USDA programs are reaching all
- 4 types of farmers no matter their language or cultural
- 5 background.
- And finally, I'd like to make mention of the
- 7 Farmers Market Promotion Program. ALBA was proud to be part
- 8 of developing the Old Town Salinas Marketplace here in
- 9 downtown Salinas. And we have a grant pending to try to
- 10 deliver some of those resources to Salinas. This year the
- 11 USDA had \$1 million nationwide for the Farmers Market
- 12 Promotion Program. They expect to make 16 grants from that
- 13 pool of money. It's a division of Ag Marketing Service, by
- 14 the way.
- MR. LYLE: Thirty seconds, please.
- MR. PETERSON: And this year our friend over there
- 17 said they received more than 350 applications from groups
- 18 nationwide seeking to promote their community farmers
- 19 markets, so we'd like to encourage support for those kinds
- 20 of initiatives to build linkages between farmers and their
- 21 communities.
- Thank you.
- 23 MR. LYLE: Thank you very much for the comments.
- 24 Our next speaker is Christine Moss, to be followed
- 25 by Kari Bernardi, and I believe it's Brise Tencer.

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1 MS. MOSS: Mr. Lyle, to avoid redundancy, the
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- 2 Nutrition and Fitness Collaborative comments have been
- 3 incorporated into our Co-chair's remarks.
- 4 MR. LYLE: Okay. Thank you very much.
- 5 So now, Kari Bernardi, to be followed by Brice
- 6 Tencer, and then Susan du Verrier.
- 7 MS. BERNARDI: Hi. I also represent the Nutrition
- 8 and Fitness Collaborative of the Central Coast. I'm your
- 9 Co-chair for Monterey County, and also am the Director and
- 10 Program Coordinator for the Farm to School Partnership at
- 11 CSU Monterey Bay. And what we do is we promote healthy
- 12 eating, and we bring farm fresh foods into the schools, and
- 13 we really need the help of the USDA to continue bringing
- 14 money for these pilots so that we can bring garden based
- 15 nutrition education into the school systems, into our
- 16 universities, and also make linkages between our
- 17 institutions and our local farmers.
- I didn't bring comment from the NFCCC or my group,
- 19 but I wanted to say our main things that we're working on
- 20 right now are direct delivery from small family farmers to
- 21 these institutions. Also, the farmers markets, building
- 22 more support for the already farmers markets that we have
- 23 here, and also building more in our low income communities
- 24 to make more access to culturally appropriate farm fresh,
- 25 healthy foods.

1 And I want your support in all of these things,

- 2 and if you have anything to do with farm to cafeteria
- 3 legislation, you know, we'd need help with that, too. And,
- 4 and I know a lot of our partners are in this room and all of
- 5 us are really working towards unification, like Jim said, to
- 6 bring our small family farmers, our bigger agricultural
- 7 businesses, and get on the same page where we can move
- 8 forward together.
- 9 So, thank you.
- 10 MR. LYLE: Okay. Our next speaker, Brice Tencer,
- 11 to be followed by Susan du Verrier, and then Hank Giclas.
- 12 MS. TENCER: Thanks. For those of you who don't
- 13 know us, the Organic Farm and Research Foundation is a small
- 14 non-profit charitable organization dedicated to enhancing,
- 15 expanding and improving organic agricultural production.
- 16 Specifically, we fund research in organic production, we
- 17 disseminate information particularly about production and
- 18 marketing methods to any grower doing organic or interested
- 19 in attempting to do organic transitioning, and we educate
- 20 the public about organic farming issues.
- 21 I think as many of you guys know, organic farming
- 22 is a really significant part of the California specialty
- 23 crop sector. It's growing quite rapidly, estimated to be
- 24 between two and two and a half percent of the U.S. retail
- 25 food sales currently. And particularly in this, in this

1 region, the organic specialty sector increased from about

- 2 nine million in 1991 to 108 million in 2001 in Monterey
- 3 County alone. So it's really huge.
- 4 And so we're really wanting to continue to look
- 5 towards how the next Farm Bill can better support the
- 6 competitiveness of organic specialty crops, and there's a
- 7 couple of important ways that -- still lacking. I really
- 8 would like to just iterate the fact that I think the 2002
- 9 Farm Bill made some really significant progress towards
- 10 better supporting organic producers, but they still tend to
- 11 be under-served by USDA programs.
- 12 There's a couple of main areas we're looking at.
- 13 One is research. I think organic producers in general, and
- 14 particularly those of specialty crops, find that one of
- 15 their biggest obstacles is lack of information. The USDA
- spends a pretty huge amount of their budget on the research
- 17 extension programs, a very, very small percent of that, a
- 18 fraction of a percent, is dedicated to looking at
- 19 understanding organic systems.
- 20 A couple of program specifically I'd like to point
- 21 out. One is at the USDA's CSREES, and that is the
- 22 integrated organic program that was brand-new, created in
- 23 the last Farm Bill, and receives a pretty minuscule amount
- of funding, about \$4.7 million a year, and has become, in
- 25 the couple of years since it's been initiated, the most

1 competitive of the integrated grant programs they run, just

- 2 through a huge demand, but the researchers found they wanted
- 3 to do this work, and growers demanding this information.
- 4 I'd also like to point out when I was talking
- 5 about research, the USDA's Agricultural Research Service is
- 6 always another priority of ours. It's kind of exciting to
- 7 be saying that here in Salinas, which is home to the only
- 8 all organic researcher at the Agricultural Research Service
- 9 in the country, although I've been excited to learn a
- 10 growing number of them in other locations are putting some
- 11 portion of their time into looking at organic systems. But
- 12 this really needs to be a focused effort overseen
- 13 nationally, a national program leader overseeing organic
- 14 research housed at the Agricultural Research Service and
- 15 coordinating research efforts to growers around the country.
- 16 I'm going to skip ahead off research real quick,
- 17 because one of you, I think it might've been you, Cindy,
- 18 mentioned interest in the Environmental Quality Incentives
- 19 Program. And I think it's an interesting opportunity to
- 20 look at that program. One thing that has gone under the
- 21 radar in a lot of places, but I think it's really
- 22 interesting, but about five states are now using funds from
- 23 the EQUEP program to fund incentive payments to growers
- 24 wanting to transition to organic production. That's a
- 25 really interesting use of that funds. I think states, just

1 Nebraska and Minnesota, Montana, and a couple of others, are

- 2 trying that to varying degrees of success. But it is a
- 3 model we're really interested in seeing replicated in other
- 4 states such as California and nationally. So I think the
- 5 years of transition period tend to be some of the most
- 6 difficult for producers.
- 7 There are also some measurements of soil quality
- 8 that are used by a lot of conservation programs which
- 9 prioritize practices like no till, et cetera, which is
- 10 difficult in the organic production system, but they do do
- 11 other soil conservation practices. So looking at how
- 12 conservation programs lay out different conservation
- 13 benefits is also of interest to us in the next Farm Bill.
- 14 MR. LYLE: Thirty seconds, please.
- 15 MS. TENCER: Wonderful. And lastly, I'd like to
- say that there's a couple other existing programs out there
- 17 that could be refined to work a little better for the
- 18 organic sector. I think some of the crop insurance programs
- 19 under risk management agency don't always work as well for
- 20 the diversified specialty crop producers in general,
- 21 including organic. I think the adjusted gross revenue type
- 22 programs such as AGR and AGA alike seem to be working better
- 23 for organic specialty crop producers who may grow very
- 24 diverse array of crops need the covered based on previous
- 25 year's history, rather than county averages, which may be

- 1 lower than what an organic producer would receive.
- 2 But I just want to thank you all for the
- 3 opportunity to be here. It's really exciting to be talking
- 4 to our California community, where we have so much organic
- 5 production, about how we can work to make this next Farm
- 6 Bill better for our producers.
- 7 Thank you.
- 8 MR. LYLE: Thank you very much.
- 9 Our next speaker is Susan du Verrier, to be
- 10 followed by Hank Giclas, and then Jo Ann Baumgartner.
- 11 MS. du VERRIER: Thank you very much for the
- 12 opportunity to speak today. As I said before, I'm wearing
- 13 many hats. I'm representing the Food Bank for Monterey
- 14 County. I'm also here for Nutrition Network Five-a-Day
- 15 Program, for the Central Coast Hunger Coalition, and for the
- 16 Nutrition Fitness Collaborative of the Central Coast. And
- 17 the reason I'm wearing so many hats is because we all work
- 18 together collaboratively, and we are all here for some of
- 19 the same concerns.
- 20 We have three major things we'd like to bring up
- 21 quickly, in four and a half minutes, but I do have a hand-
- 22 out for you that will be a little bit more explicit.
- The first thing will be about strengthening the
- 24 food stamp program. Food stamps falls underneath the Farm
- 25 Bill, and actually, in California alone the economy loses as

1 much as \$2.3 billion because of the food stamp process in

- 2 California. If we can change the process we can have people
- 3 who are eligible for food stamps be receiving food stamps.
- 4 Also, one of the things that comes under the food
- 5 stamp is the nutrition education program which is also known
- 6 as FSNE, Food Stamp Nutrition Education program. And we
- 7 need to get some clearer, better regulations on what is
- 8 nutrition education and the fact that it does not need to be
- 9 just to food stamp participants but to food stamp eliqible
- 10 people. Everybody needs to know how to be utilizing those
- 11 beautiful fruits and vegetables we're growing in our, our
- 12 valley and in our state.
- 13 We also meet with Nutrition Ed. USDA right now
- 14 does not allow us to use any of the grant dollars to buy
- 15 seeds, dirt, or anything for a garden. Can you believe that
- 16 in this kind of state? We can do garden based education,
- 17 but we may not actually spend any USDA money on planting
- 18 anything. Well, if we want to encourage young people to
- 19 either be farmers, nutritionists, or just healthy, conscious
- 20 citizens, then they really should know how to grow food and
- 21 where it comes from; that it doesn't just come from the
- 22 local grocery store.
- 23 So we implore that you look at how FSNE is
- 24 written, and I'm sure if Sue Forrester had made it here
- 25 today she would've said the same thing, and that we need to

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1 be able to incorporate a lot more garden-based education
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- 2 with real hands-on and money for the tools that we need.
- 3 It's like saying you can go to school, but we can't buy you
- 4 a book. That's kind of the same equation.
- With the food stamps, we would also like to say
- 6 that we would like to see that the application be made into
- 7 an easy application for seniors. We'd like to see the
- 8 application process streamlined. We would like to see legal
- 9 immigrants be eligible for food stamps. Right now the word
- 10 "immigrant" seems to have sometimes a very negative
- 11 connotation. We all forget that all of our families were
- 12 immigrants. And our legal immigrants need to be supported
- 13 and they should be eligible to have food stamps, and we
- 14 would like to see that be incorporated under the Farm Bill.
- 15 We would also like to talk about the support and
- 16 expansion of other emergency programs in the Farm Bill such
- 17 as TFAB, the commodity supplement food program, WIC, and
- 18 increasing the federal subsidy and reimbursement to national
- 19 school lunch and the summer food program. This is an
- 20 opportunity to get children at the formative years to have
- 21 salad bars. At the Alosar School District there's a salad
- 22 bar in every single one of those schools. Children are
- 23 learning to eat fruits and vegetables. Thanks to the Farm
- 24 to School Program as a partnership with our five-a-day, the
- 25 children are growing fruits and vegetables in gardens. Food

- 1 service department buys them from the children, and they
- 2 actually put them onto the salad bar. That's what farm-to-
- 3 school is about. We need to make sure this is available for
- 4 all the schools, not just certain schools in our state.
- And also, we need to make sure that it's a
- 6 win/win. I find it very interesting that USDA has the
- 7 National School Lunch as a sister program and Food Stamp and
- 8 FSNE over here on the other side is a sister program, and
- 9 many times they're not talking to each other. And we need
- 10 to make sure that all of the nutrition programs under USDA
- 11 are talking to each other, they have the same message, and
- 12 that we are giving our children what they need so that they
- 13 can grow up and make healthy choices.
- 14 MR. LYLE: Thirty seconds, please.
- MS. du VERRIER: And actually, I'm going to go
- 16 ahead and wrap that up. I'm not sure who I should give this
- 17 to, but I do have a hand-out for all of you. And again,
- 18 thank you very much for your attention.
- 19 MR. LYLE: Thank you very much.
- 20 SECRETARY KAWAMURA: Excuse me. Before you sit
- 21 down, Steve, can I ask a clarification. Did you say that
- 22 \$2.3 billion are not being accessed at the Food Stamp
- 23 Program currently in the State of California?
- 24 MS. du VERRIER: The California economy loses as
- 25 much as \$2.3 billion in additional federal funding each year

1 due to the obstacles in the food stamp application process.

- 2 So if the process was streamlined we most likely would have
- 3 more people eligible and receiving food stamps. And by the
- 4 way, just so that you know, that food stamps creates \$1.45
- 5 billion in farm income, 14,000 agricultural jobs, and 500
- 6 million farm sector value added. That would also increase
- 7 if we increased the eligibility. Out of the two million
- 8 people in California who receive food stamps, that's only 49
- 9 percent of the people who are eligible.
- 10 SECRETARY KAWAMURA; And that's a formula; is that
- 11 correct?
- MS. du VERRIER: Yes.
- 13 SECRETARY KAWAMURA: So that if 100 percent of
- 14 the, those eligible accessed the program, that is an
- 15 entitlement that the country gives through the Farm Bill; is
- 16 that correct?
- MS. du VERRIER: Yes, that's, that is correct.
- 18 SECRETARY KAWAMURA: Is it the same, the number,
- 19 then, or is it even less on the school lunch program that 45
- 20 percent of the kids that qualify for a free lunch are
- 21 accessing the program, and as much as 55 or 50 percent are
- 22 not? Is that number still correct, or is that --
- 23 MS. du VERRIER: Since I retired as a food service
- 24 director two years ago I'm not up on the percentages, but
- 25 when I was working two years ago that would be a correct

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1 percentage. I'm not sure what they are right now.
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- 2 SECRETARY KAWAMURA: Thank you very much.
- 3 MR. LYLE: Thank you again for the comments.
- 4 Our next speaker is Hank Giclas, to be followed by
- 5 JoAnn Baumgartner, and then Carey Cooper and Arianne
- 6 Rettinger.
- 7 MR. GICLAS: Thank you. Good afternoon, Mr.
- 8 Secretary and Members of the Panel. Again, my name is Hank
- 9 Giclas. I am the Vice President of Strategic Planning
- 10 Science and Technology for Western Growers. Western Growers
- is a two-state organization representing growers, packers,
- 12 shippers of fresh fruits, nuts and vegetables in California
- 13 and Arizona. Our members collectively produce approximately
- 14 90 percent of California's fresh fruits, nuts and
- 15 vegetables.
- We will be presenting at each of the Listening
- 17 Sessions. We appreciate the interest and efforts in
- 18 developing a California perspective. Today I'm going to
- 19 limit my remarks to Title 2, the Conservation. The
- 20 Conservation Title enacted in the 2002 Farm Bill has
- 21 invested more than \$2 billion annually in a variety of
- 22 conservation programs. But fruit and vegetable producers'
- 23 utilization of these conservation programs varies
- 24 dramatically depending on the diversity of production
- 25 systems, natural resource availability, and environmental

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1 pressures that exist in regional and local growing areas

- 2 across the country.
- 3 Although there is evidence that sign-ups have
- 4 increased in recent years, participation in voluntary
- 5 conservation programs by fruit and vegetable producers
- 6 continues to be relatively low even in California, where
- 7 there may be an even greater need for broader utilization of
- 8 conservation programs. Our state has greater air pollution
- 9 regulation, water conservation and water quality challenges,
- 10 and more threatened and endangered species listed than
- 11 nearly any other state, yet we rank 28th of all states
- 12 receiving Farm Bill money designated for conservation and
- 13 pollution control.
- 14 The 2007 Federal Farm Bill offers an unprecedented
- 15 opportunity to address unmet needs of California agriculture
- 16 and our general population. With an appropriate re-tooling
- 17 to enhance program access, address priority environmental
- 18 and conservation concerns, and provide the technical
- 19 expertise to deal with the complex challenges, it is
- 20 anticipated that participation by fruit and vegetable
- 21 growers in conservation initiatives will continue to
- 22 increase.
- 23 Specifically, we are interested in expanding and
- 24 improving access to the Environmental Quality Incentives
- 25 Program, or EQIP. We are also interested in expanding the

1 conservation security program in removing the adjusted gross

- 2 income requirements of -- through the conservation title,
- 3 and improving access to technical assistance throughout
- 4 these programs.
- 5 Some of the more specific recommendations that we
- 6 would like to make under EQIP. Among all the conservation
- 7 programs, this is arguably the most effective and widely
- 8 used program for fruit and vegetable producers. Despite
- 9 increases in funding in the 2002 Farm Bill, the program is
- 10 still significantly over-subscribed in many states,
- 11 including California. Approximately 95 million in projects
- 12 were unfunded in 2004. Current program criteria can inhibit
- 13 the development and implementation of new systems and
- 14 technologies. We make the following recommendations to
- 15 enhance the effectiveness of EQIP.
- 16 First of all, conservation of ground and surface
- 17 water for irrigation should be added as a separate national
- 18 priority, rather than being included within the non-point
- 19 pollution category. We believe NRCS should be directed to
- 20 work with the land grant universities and other entities to
- 21 develop model programs for using EQUIP funds to enhance
- 22 pesticide stewardship. EQIP's ability to address air
- 23 quality should be enhanced through partnerships with
- 24 stakeholders and establishment of new sub-program with its
- own dedicated funding. The EQIP funding should be

- 1 increased to \$2 billion per year, and specialty crop
- 2 producers should have access to a mandatory 25 percent of
- 3 the total funding available under EQIP.
- 4 We also recommend expanding the scope and funding
- 5 for the Conservation Security Program. Conservation
- 6 Security Program provides funding for farmers and ranchers
- 7 who are providing conservation benefits through good
- 8 management practices. This program should continue to be
- 9 funded. Fruit and vegetable producers have been unable to
- 10 participate in the CSP to a significant degree because of
- 11 the limited number of watersheds currently available in this
- 12 relatively new program.
- 13 MR. LYLE: Thirty seconds, please.
- 14 MR. GICLAS: The concept of the program linking
- 15 payments to environmental performance is attractive to many
- 16 producers. The number of watersheds contained in the
- 17 program should be increased significantly, particularly in
- 18 states where farmlands are in environmentally sensitive
- 19 areas such as California.
- 20 Again, we will be submitting comments at each
- 21 session. We will be submitting written comments on the
- 22 different titles within the Farm Bill, and I will conclude
- 23 my remarks there.
- 24 MR. LYLE: Thank you very much for your comments.
- Our next speaker is JoAnn Baumgartner, to be

1 followed by Carey Cooper and Arianne Rettinger, and then

- 2 Claudia Reed.
- 3 MS. BAUMGARTNER: Thank you. I'm JoAnn
- 4 Baumgartner with the Wild Farm Alliance. We're based in
- 5 Watsonville, not far from here. We're a national
- 6 organization that promotes agriculture protecting and
- 7 restoring wild nature. We envision farms that are
- 8 ecologically managed, that can integrate and support native
- 9 species and ecological processes. I have one comment on
- 10 energy, and the rest on conservation.
- 11 Subsidies should be structured to be a safety net,
- 12 not a guarantee, should support sustainable practices and
- 13 have flexibility to change if goals are not being met. The
- 14 public is tired of funding undeserving recipients and
- 15 unsustainable practices. Currently, ethanol producers are
- 16 making huge profits because, because -- I lost my place,
- 17 sorry -- because corn is cheap, taxes are almost non-
- 18 existent, and public dollars are being handed out.
- 19 Additionally, California ethanol plants are importing corn
- 20 from the midwest which is counter-productive, when corn
- 21 could be processed where it's grown.
- 22 Instead, California should consider subsidies that
- 23 go into making ethanol from the urban waste stream, cooking
- 24 down garbage to capture an immense amount of cellulose and
- 25 using it for ethanol production. Agricultural cellulose

- 1 grown in California could make up the difference. For
- 2 subsidies to work and the public to get its money's worth,
- 3 they should have goals attached to them with health,
- 4 defense, stewardship litmus tests instead of analyzing only
- 5 output.
- 6 So that was my energy comment. The rest are
- 7 conservation.
- 8 California needs more funds for conservation. Too
- 9 often, funds are authorized only to be cut short at
- 10 appropriation time when benefits are found. Conservation
- 11 projects address air and water pollution, maintenance of
- 12 healthy species before they become rare and need protection
- 13 by the Endangered Species Act. They comply with the World
- 14 Trade Organization's green payments, and help with carbon
- 15 sequestration. These are all quantitative values that
- 16 conservation areas hold in the rural landscape.
- 17 Another point. NRCS should be allowed to be
- 18 allocated more money for technical assistance. In the past
- 19 ten years, there has been a welcome increase in conservation
- 20 funds, but it has been predominantly for projects instead of
- 21 also increasing NRCS staff. This has turned their field
- 22 biologists into money obligators and account managers, and
- 23 has also helped -- and has also hampered the NRCS from
- 24 working with smaller farmers. Technical support has to be
- 25 increased.

1 Another point. High priority should be given for

- 2 landscape level goals, not piece-meal approaches.
- 3 Priorities should be set to get beyond the random acts of
- 4 environmental kindness. The biggest success comes when
- 5 working in a targeted area so there is connectivity
- 6 developed on the landscape. Different parts of the
- 7 watershed over time can be improved so no land is left out
- 8 of the funding picture.
- 9 Another point. Conservation security program
- 10 needs to be fully funded in California. A large portion of
- 11 conservation funds to reward farmers for good stewardship.
- 12 Currently, the majority of the hard fought conservation
- 13 moneys reward bad management, when these practices should
- 14 often be fined instead of receiving hand-outs. Despite a
- 15 broad base both for farmer and conservation organizations,
- 16 the CSP has been severely under-funded.
- 17 Another point. Specific conservation funds should
- 18 go to help dairies pasture their animals. Currently, one-
- 19 third of the U.S. corn crop is, is going into ethanol
- 20 production. As this conversion increases, California can
- 21 find that dairies' feeds costs are going to rise. Instead
- of subsidizing a broken system that requires too many
- 23 antibiotics and causes too much groundwater pollution,
- 24 conservation incentives should be made available competitive
- 25 to corn prices -- competitive to corn prices, so that

1 dairies can pasture their animals. Pasturing increases the

- 2 health of the land, the health of the animals and its
- 3 products, and the health of the people.
- 4 MR. LYLE: Thirty seconds, please.
- 5 MS. BAUMGARTNER: Conservation funds should be
- 6 increased for water quality protection. California Regional
- 7 Water Quality Control Boards are making mandatory
- 8 requirements for farmers to have clean water leaving their
- 9 fields. Since these agencies are providing the hammer,
- 10 conservation funds to support the installation of grassed
- 11 waterways, hedgerows, sediment basins in riparian habitats
- 12 should be high priority carets provided by the Farm Bill.
- 13 Klamath farmers should be bought out instead of
- 14 receiving disaster payments. Many Klamath farmers want to
- 15 sell. Restoring salmon runs would bring in as much income
- 16 to the regions as what agriculture could ever realize. A
- 17 USGS report showed agriculture in the Klamath Basin
- 18 generated 100 million a year, compared to 800 million
- 19 created by recreation, and that restoring water to the river
- 20 could boost the last figure to three billion. The study
- 21 also determined that buying out farms and protecting the
- 22 land would create 36 billion in benefits at a cost of only
- 23 five billion.
- 24 MR. LYLE: Thank you very much for your comments.
- 25 MS. BAUMGARTNER: Can I have another minute?

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- 1 MR. LYLE: Time, please. Thank you.
- 2 MS. BAUMGARTNER: Okay. In closing, I want to say
- 3 healthy landscapes equals healthy food, which equals healthy
- 4 people. Thank you.
- 5 MR. LYLE: Thank you.
- 6 The next speakers are Carey Cooper and Arianne
- 7 Rettinger, to be followed by Claudia Reed and then Catherine
- 8 Phillips.
- 9 MS. COOPER: Good afternoon. Thank you.
- 10 I work with the Santa Cruz County Resource
- 11 Conservation District, and we collaborate with the Natural
- 12 Resources Conservation Service and other organizations to
- 13 implement conservation practices, so I'll primarily be
- 14 focusing on conservation, and also some of the environmental
- 15 benefits.
- The Farm Bill is integral to our partnership with
- 17 the NRCS and helps us to collaborate on conservation
- 18 practices. And I just wanted to sort of give you a brief
- 19 overview of how the Farm Bill is important to conservation
- 20 in Santa Cruz County.
- 21 We think a lot about EQIP when we think about the
- 22 Farm Bill, but there are other programs that are currently
- 23 being used in Santa Cruz County more and more that are in
- 24 need of continued funding, and that would be the
- 25 Conservation Reserve Program, the Wetlands Reserve Program,

- 1 and the Wildlife Habitats Incentive Program.
- We're using currently the Wildlife Habitats
- 3 Incentive Program to fund some fish -- fish passage, fish
- 4 habitat improvement projects, and riparian habitat and
- 5 invasive species removal projects in our local watersheds.
- 6 There's also a strong need for technical and cost-share
- 7 assistance for horse facilities, for manure and erosion
- 8 control practices to improve water quality, and our city
- 9 relies heavily on the NRCS for technical assistance, but
- 10 there's still a strong need for funding assistance to
- 11 implement conservation practices at horse facilities, which
- 12 are not currently a part of the Farm Bill. And this is part
- 13 of the TNBL implementation strategies, and the NRCS
- 14 technical and cost-share assistance is, is crucial to
- 15 solutions.
- In addition, there's a continuing need for rural
- 17 roads erosion control assistance for funding and technical
- 18 assistance. They have been identified in the Monterey Bay
- 19 National Marine Sanctuary Ag and Rural Lands Action Plan as
- 20 a priority, so we're talking about farm, ranch, and other
- 21 rural roads, old timber roads in the Santa Cruz Mountains in
- 22 need of erosion control practices to improve water quality
- 23 and fisheries habitat by reducing sedimentation in local
- 24 streams that drain into the sanctuary, and this is also a
- 25 team deal implementation strategy.

- 1 Thank you very much.
- 2 MS. RETTINGER: Just to re-introduce myself, my
- 3 name is Arianne Rettinger. I'm also with the Santa Cruz RCD
- 4 office. I just wanted to mention a couple other items that
- 5 the Santa Cruz RCD, as well as other RCDs throughout the
- 6 central coast are working on related to the Farm Bill
- 7 programs right now.
- 8 First of all, concerns about food safety and food-
- 9 borne illnesses -- sorry -- resulting from contact with
- 10 flood waters and/or wildlife are currently in conflict with
- 11 conservation planning and implementation efforts for
- 12 conservation projects on agricultural lands. In Santa Cruz
- 13 County, we're all collaborating on the Farm Bill projects.
- 14 We've already met with growers who were unwilling to
- 15 implement conservation projects or who were forced to remove
- 16 existing conservation projects due to concerns from buyers
- 17 that vegetation near crop land provides habitat for wildlife
- 18 that could lead to an increased risk for food-borne
- 19 illnesses in crops. As a result, growers are forced to keep
- 20 their field borders clear of vegetation in order to sell
- 21 their crops and remain economically viable.
- 22 This current perception is in direct conflict with
- 23 the implementation of agricultural practices and is making
- 24 it currently very difficult for the Santa Cruz RCD to work
- on Farm Bill projects.

1 Also, I heard it mentioned previously, but there's

- 2 a strong need for additional engineering support for Farm
- 3 Bill programs. We currently have a challenge of getting
- 4 Farm Bill funded projects on the ground with limited NRCS
- 5 engineering staff. There is also an increased complexity in
- 6 the amount of paperwork involved with Farm Bill funded
- 7 programs, and that's providing a disincentive for growers to
- 8 enroll in Farm Bill programs.
- 9 Lastly, we have been part of one of many, now,
- 10 permit coordination programs in Santa Cruz County, and this
- 11 is a collaborative program with NRCS in which we are helping
- 12 to streamline the permitting process and therefore increase
- 13 conservation projects getting on the ground. It's basically
- 14 sort of a one-stop permit shopping so that farmers, when
- 15 implementing these conservation projects, do not have to go
- 16 all the different agencies. They can come to the RCD and
- 17 work with the RCD and the NRCS to get these projects on the
- 18 ground, and we want to see continued support for those
- 19 permit coordination programs.
- MR. LYLE: Thirty seconds, please.
- 21 MS. RETTINGER: Thanks. We at RCD continue to
- 22 have a solution oriented approach to these needs, and what
- 23 we have found to be crucial to meeting all these
- 24 conservation needs under workload, funding and engineering
- 25 constraints is to continue to build and strengthen

1 collaborations between the RCD and NRCS. Our partnerships

- 2 have also been made very successful by a lot of the
- 3 organizations that are here today, and we just wanted to
- 4 thank you for your continued interest and commitment to the
- 5 Farm Bill programs.
- 6 Thank you.
- 7 MR. LYLE: Thank you very much for your comments.
- 8 SECRETARY KAWAMURA: Steve.
- 9 MR. LYLE: Yes.
- 10 SECRETARY KAWAMURA: Could I ask a question?
- 11 Could I ask this question of the previous speaker, who was
- 12 -- was it Kathy?
- MS. COOPER: Carey.
- 14 SECRETARY KAWAMURA: Carey, you had
- 15 mentioned just real quickly something about the lack of
- 16 access for anything to do with equestrian activity in the
- 17 Farm Bill. Is that for California only, or do we know that
- 18 other states do use an equestrian component in accessing
- 19 Farm Bill --
- 20 MS. COOPER: I actually don't know the answer to
- 21 that question, but I know that it's not a part of the Farm
- 22 Bill in California. Is it national?
- 23 SECRETARY KAWAMURA: So no equestrian program
- 24 throughout the country is allowed to have an access to a
- 25 conservation title?

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1 (Comments from the audience.)
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- 2 SECRETARY KAWAMURA: Great. Thank you very much.
- MS. COOPER: You're welcome.
- 4 MR. LYLE: Our next speaker is Claudia Reed, t be
- 5 followed by Kathryn Phillips, and then Tim Frahm.
- 6 MS. REED: Good afternoon, Secretary Kawamura and
- 7 guests. Thank you for this opportunity. My name is Claudia
- 8 Reed, and I'm the Policy Director of the California
- 9 Coalition for Food and Farming. We are comprised of 48
- 10 organizations, several of whom are here today, I'm proud to
- 11 say, that value sustainable agriculture and food systems.
- 12 Our core value is working with our members and others,
- 13 partners and allies on common ground issues to carry a
- 14 unified message to Congress about how important the Farm
- 15 Bill is and how much more value we need to accrue from the
- 16 Farm Bill here in California.
- 17 Thank you for sponsoring these Listening Sessions.
- 18 This effort is indicative of California's ability to work
- 19 together to talk about a very crucial issue and to go to
- 20 Washington, D.C., as many times as it takes to get the job
- 21 done.
- 22 I will be submitting written comments at the end
- 23 of this Listening Session process for your August 1st
- 24 meeting, and those will incorporate some of the comments
- 25 from various members of my own organization. So today, I'm

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1 simply going to read to you a list of the, some of the

- 2 programs in the Farm Bill that we are interested on.
- 3 We recommend changes to the Farm Bill that will
- 4 improve the way knowledge about farming and food systems is
- 5 researched, developed, and delivered. We believe that
- 6 federal investment in research, development, and delivery
- 7 will ultimately strengthen farms, rural communities, and
- 8 consumers both in California and across the nation. Food
- 9 and farming works closely with our members, partners, and
- 10 allies on other Farm Bill programs that interconnect with
- 11 research, development and delivery.
- 12 Those programs include ideas such as expanding the
- 13 specialty crops grant fund, expanding funding to USDA, ARS,
- 14 Cooperative State Research, Education and Extension Service,
- 15 Economic Research Service, NRI, National Research Institute,
- 16 the National Ag Statistics Service, and other USDA programs.
- 17 We strongly support improving and expanding the Integrated
- 18 Organic Program; the Sustainable Agriculture Research and
- 19 Education Program; the USDA Integrated Pest Management
- 20 Program; funding for Land Grant colleges and universities
- 21 for their research priorities that resonate with our values,
- 22 of course. That's the important part.
- 23 We are working on rural development programs such
- 24 as Beginning Farmer and Rancher Development Program, the
- 25 appropriate technology transfer for World AROS program,

1 value added producer grant, individual development accounts,

- 2 and we are investing a lot of time in conservation programs
- 3 such as the Conservation Security Program, the Environmental
- 4 Quality Incentive Program.
- 5 We also have a segment of our organization that
- 6 represents the nutrition area that you heard talked about
- 7 today, and that happens to be my personal favorite. Those
- 8 are nutrition, health and food security programs such as the
- 9 Farmers Market Nutrition Programs, Farmers Market Promotion
- 10 Programs, Food Stamp Education Programs, and Farm to School
- 11 Programs.
- 12 I am going to end with that, and we will submit
- 13 written comments, and thank you very much for this
- 14 opportunity.
- 15 MR. LYLE: Thank you very much for your comments.
- Our, our final three speakers of the afternoon,
- 17 starting with Kathryn Phillips, to be followed by Tim
- 18 Frahm, and then Jack Olson.
- 19 MS. PHILLIPS: I'm Kathryn Phillips, with
- 20 Environmental Defense. I have the feeling my job has been
- 21 done. I think you've heard just about everybody at some
- 22 point raise some support for more money to the conservation
- 23 title. About nine months ago several of us gathered in a, a
- 24 conference room for a day in Sacramento. Half the room was
- 25 -- included about six, six stubborn people representing

- 1 agriculture, the other half was six stubborn people
- 2 representing the environmental community. And over the next
- 3 nine months, we worked together to find where we could pull
- 4 some consensus together on what we thought could improve the
- 5 Farm Bill and, more importantly, bring more benefit to
- 6 California.
- 7 Interestingly, when you bring a bunch of stubborn
- 8 people together, what you, we ended up with was a lot of
- 9 common sense, and you've heard some of the remarks today
- 10 were actually the same kinds of remarks that we heard in
- 11 that meeting. We all agreed that you need to bring more,
- 12 more money into the EQUEP program and find a way to make it
- 13 work better for California. There are some technical
- 14 details in the EQIP program that, that, because of
- 15 California's higher value crops, because of California's
- 16 higher land values, make the EQIP program and some other
- 17 Farm Bill conservation title programs not work as well for
- 18 the state as they ought to.
- 19 Another thing that was already mentioned earlier
- 20 is, a number of times, is that we face more regulation in
- 21 this state than anywhere else. The great thing is that, you
- 22 know, three-quarters of Californians regard themselves as
- 23 environmentalists. We understand that you need regulation
- 24 to ensure that we have the environmental quality that we
- 25 want, but we also recognize, and certainly Environmental

1 Defense recognizes, and the environmentalists who are in the

- 2 room with the agriculturalists recognize that you need
- 3 incentives. It's not always easy to get to the, to the
- 4 perfect air quality situation or the perfect water quality
- 5 situation, and we think the Farm Bill offers an awful lot of
- 6 opportunity to provide more incentives.
- 7 You've already heard mention of, of a proposal to
- 8 have a sub-program within EQIP that addresses air quality
- 9 specifically. We think that's a very important addition.
- 10 Earlier, Bridgett Luther, you mentioned a special
- 11 affinity for protecting farmland and there, and one of the
- 12 things that came out of our, our group, our roll up your
- 13 sleeves group, as we called it, was the idea that we should
- 14 be including increasing the amount of money available for
- 15 the farm and ranchland preserve program. And part of, part
- of that, in addition to increasing the funds, would be
- 17 tweaking it a bit the way the money is distributed to take
- 18 into account that in California, the state doesn't
- 19 necessarily go out and hold and buy the easements. The
- 20 money goes through conservation easement groups, or land
- 21 trust groups. And since California has a very active and
- 22 involved land trust organization throughout the state, that
- 23 makes a lot of sense. Integrated pest management was also
- 24 something we all agreed upon. Removing the adjusted gross
- 25 income limits for the conservation title is also something

- 1 we agreed upon.
- 2 And finally, one of the things that, that stands
- 3 out in my mind among the many things we agreed upon, was
- 4 that we need more research dollars, applied research dollars
- 5 to help farmers figure out, know how to meet regulatory
- 6 requirements. And we're finding, especially as over time
- 7 some of the, the funding for cooperative extension has
- 8 declined in the past, that there's been a gap, and one way
- 9 to fill that gap is to provide some more funding through the
- 10 Farm Bill to get more technical assistance to farmers.
- 11 Finally, I'll just say that we'll be submitting
- 12 the, the summary document of what we all came up to with the
- 13 agreement that the, the agriculturalists and the, the
- 14 environmentalists came to before the end of all the
- 15 Listening Sessions, but I wanted to bring some of those
- 16 points to your attention. And thank you very much for
- 17 holding this, I think this is a great opportunity for
- 18 California to get a lot of benefit.
- 19 SECRETARY KAWAMURA: Steve, can I make a quick
- 20 comment. I recognize that really we have talked about a
- 21 Farm Bill that's made up of a giant nutrition title, and
- then the other half which is the different programs,
- 23 including conservation. And Kathryn's organization came
- 24 out with some interesting numbers to say that in the other
- 25 half, as I remember it being stated, in the other half of

1 the Farm Bill, not the nutrition title but the other half of

- 2 all those dollars in the different titled areas, California
- 3 ranks 46th in terms of what it receives out of that Farm
- 4 Bill. Is that the correct number, or am I off on that? Or
- 5 am I close?
- 6 MS. PHILLIPS: I think you're in the right
- 7 neighborhood. And, and it's almost any way you break it
- 8 down, whether you break it down per capita, whether you
- 9 break it down per farmland acre, or whether you break it
- 10 down per production value, and we have really high
- 11 production value in this state, we, we come down very low in
- 12 the rankings. We're, we're not getting anywhere near our
- 13 fair share, and if, if the money was distributed according
- 14 to any of those, those scales in the appropriate, or fair
- 15 way, California would rank in the top one or two places.
- 16 SECRETARY KAWAMURA: Thank you.
- 17 MR. LYLE: Our next speaker is Tim Frahm, to be
- 18 followed by Jack Olson.
- 19 MR. FRAN: Hi, good afternoon. My name is Tim
- 20 Frahm, San Mateo County Farm Bureau. I work with local
- 21 producers on the San Mateo coast, primarily on conservation
- 22 activities, and I'm here to advocate for a robust
- 23 continuation of the EQIP program. But I'm also hoping that
- 24 the new Farm Bill will envision a way to reduce the
- 25 roadblocks to conservation. And there's several roadblocks,

- 1 including permitting, which was mentioned by Santa Cruz
- 2 County Resource Conservation District. I applaud them and
- 3 the NRCS and Cooperative Extension and, and all of the
- 4 partners who have worked on a streamlined process, but it
- 5 only dealt with a small palette of the conservation
- 6 practices, which are designed by the NRCS.
- 7 We believe that permits are a difficult roadblock
- 8 for producers to, to comply with. When the NRCS signs a
- 9 contract with a EQIP holder, EQIP cooperator, it's
- 10 incumbent on the farmer or rancher to produce documentation
- 11 that he's got all the appropriate permits. In our area,
- 12 that's a blizzard of permits oftentimes for the structural
- 13 practices, which are designed by federal engineers, federal
- 14 soil scientists, federal biologists, all in compliance with
- 15 NEPA, and we believe that all of the conservation practices,
- 16 the conservation planning activities that are done in
- 17 part with the NRCS EQIP contracts, should be the basis of a
- 18 streamlined permit process for that producer.
- 19 And we know it's going to be extremely difficult
- 20 to suggest that for the entire United States, but we believe
- 21 that a pilot project is appropriate, and we would suggest
- 22 that the Monterey Bay Sanctuary area, those six central
- 23 county farm bureaus with waters draining into the sanctuary,
- 24 which has a robust stakeholder group, a robust partnership
- of environmental folks and federal NRCS folks, and

1 cooperative extension and academics, may be an appropriate

- 2 pilot program, pilot project area.
- 3 We also think that finances are a roadblock to
- 4 conservation. Some years ago, probably a couple years ago,
- 5 there was an EQIP loan program that made it to Governor
- 6 Davis' desk for signature, and he line item vetoed it
- 7 because of, my understanding, some lack of language in one
- 8 of the propositions. I think it was Prop 50. But we
- 9 believe that some of the structural practices are still very
- 10 expensive, even though there's a 50/50 cost share. If there
- 11 was a revolving loan program for EQIP cooperators that
- 12 could use their contracts as collateral for the, for the
- 13 loan, if there was a low interest loan opportunity for those
- 14 cooperators to do some of the structural practices
- 15 envisioned by NRCS conservation practice, or planning, that
- 16 that would reduce that disincentive or that roadblock to
- 17 conservation.
- 18 We would really suggest that a little bit of
- 19 flexibility built into EQUEP would also reduce some of the
- 20 roadblocks. One of the wonderful things about NRCS, I
- 21 believe, are local district conservationists who have a
- 22 pulse of -- a finger on the pulse of the conservation needs
- 23 of the producers in that specific area. If I would suggest
- 24 that maybe a small percentage, ten percent of the money
- 25 available through EQUEP for each county or each district be

1 flexible enough so that the district conservationists could

- 2 identify specific yearly needs, programs, projects, then he
- 3 could dole out to producers to get conservation practices on
- 4 the ground quickly, that that would be a great incentive.
- 5 It would be a great reduction in that roadblock.
- 6 San Mateo County Farm Bureau has discovered that
- 7 with very small pots of demonstration project moneys, very
- 8 small, working directly with the producers we can achieve
- 9 tons of conservation activities and practices out there. I
- 10 think through NRCS that can be achieved.
- 11 A couple programs that, that may be -- that I know
- 12 would have value in our area would be some type of funding
- 13 for invasive plant and invasive weed eradication. I was on
- 14 a site yesterday with several agencies, beautiful riparian
- 15 area being overwhelmed by, among other things, by cape ivy.
- 16 It's difficult to envision removing it all right now, but we
- 17 said the same thing five years ago. If there had been a
- 18 little bit of funding five years ago, we could've got that.
- 19 Invasive weeds restrict surface waters, they invade
- 20 production fields. I think it's an issue to address.
- MR. LYLE: Thirty seconds, please.
- MR. FRAHM: We'd also love to see the EQIP
- 23 education program reinstituted. RCDs loved it. Producing
- 24 workshops for producers regarding EQIP, NRCS practices I
- 25 think are, are a great, great incentive to producing those

1 wonderful conservation activities which we're trying to

- 2 achieve.
- 3 So robust continuation of EQIP, and a reduction
- 4 of the roadblocks, and a couple of new programs. Thank you
- 5 very much.
- 6 MR. LYLE: Thank you for your comments.
- 7 Our final speaker this afternoon is Jack Olson.
- 8 MR. OLSON: Good afternoon, Secretary Kawamura,
- 9 Panelists, it's a pleasure to be here today, and I thank you
- 10 for coming out and giving us the opportunity. My colleagues
- 11 left a tough act to follow, but I have three additional
- 12 items that we'd like to add for consideration, the first
- 13 being full support for high risk pest exclusion and
- 14 continuity in programs when we do run into a contamination
- 15 problem.
- I know many of us remember the sudden oak death
- 17 market closures of two to three years ago, which did greatly
- 18 impact the producers in San Mateo County. We had millions
- 19 of dollars of production lost because product could not move
- 20 equitably and equally out of our county because of sudden
- 21 oak death and borders and restraints and constraints that
- 22 were put up by several southern states precluding those
- 23 activities. Eight states didn't seem like a lot, but when
- 24 you understand the floral industry, as I've grown to
- 25 understand in my tenure with Farm Bureau, Florida is a great

1 central shipping point so with Florida closing their borders

- 2 to our product we basically not only lost Florida, but we
- 3 lost the entire eastern seaboard, other than with extreme
- 4 efforts on the parts of our producers to get product moved
- 5 and into other states.
- 6 We'd also like to see funding for development of
- 7 not only international but local and regional marketing
- 8 efforts to try and move our product and sell it in areas
- 9 closer to production so we don't have to depend upon or be
- 10 augmented or attacked by foreign production and foreign
- 11 competition. It would be great if we could sell all of our
- 12 product within 50 or 100 miles of where it's actually grown,
- and with a state this size and the variety of products we
- 14 produce, those markets are probably very attainable and
- 15 accessible if we have the resources to enter into them.
- And lastly, we'd like to encourage you to consider
- 17 additional funding for school garden-based projects. We
- 18 have a terrific project in Half Moon Bay with our local
- 19 Hatch Elementary School, where the students have developed a
- 20 garden-based learning program in partnership with Kaiser
- 21 Permanente. It's called the Healthy Eating and Active
- 22 Lifestyles Program, and as an augment to that we actually
- 23 have local restaurants buying the surplus production from
- 24 the students to afford them a little economic measure with
- what they're doing in their product, as well.

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1 We will follow up with our comments in writing,
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- 2 and we again thank you for your time and listening.
- MR. LYLE: Well, again, thanks to all for your
- 4 comments today, and, and for being here. We want to remind
- 5 you that we'll be posting the notes from this meeting on our
- 6 website in the very near future, www.cdfa.ca.gov. We also
- 7 are accepting written comments at the website until August
- 8 1st.
- 9 And with that, I will turn it back over to Eric
- 10 Lauritzen.
- 11 COMMISSIONER LAURITZEN: Thanks, Steve. To wrap
- 12 up, if any of the Panel Members would like to make some
- 13 concluding remarks, I'll start down at the far end, if Mayor
- 14 Caballero, do you have any concluding remarks, you're
- 15 welcome to make them.
- 16 MAYOR CABALLERO: I'd just like to thank everybody
- 17 for their testimony here today. A lot of overlap in, I
- 18 think, in some of the comments, and it's been very very
- 19 interesting.
- 20 COMMISSIONER LAURITZEN: Next down the road.
- 21 We'll save AG for last.
- MS. LUTHER: Yeah, I'm just going to echo the
- 23 Mayor's comments. It's so fascinating, because there's just
- 24 so many places where the federal dollars could really make a
- 25 difference in what we're trying to achieve here in

1 California, so I hope we'll be successful as we work

- 2 together towards that goal.
- 3 COMMISSIONER LAURITZEN: And Ms. Tuck.
- 4 ASSISTANT SECRETARY TUCK: I think it should be
- 5 noted that we had Western Growers and Environmental Defense
- 6 saying a lot of the same things, and, and that's very
- 7 encouraging.
- 8 (Laughter.)
- 9 ASSISTANT SECRETARY TUCK: Fantastic. That makes
- 10 me all the more enthusiastic to work on this project. It's
- 11 great.
- 12 COMMISSIONER LAURITZEN: Secretary Kawamura.
- 13 SECRETARY KAWAMURA: Just want to make sure in
- 14 case someone might have been a walk-on late, if there were
- 15 any other speakers, anybody else that wanted to make
- 16 comment, I just want to at least make sure that we didn't
- 17 miss them.
- 18 Right here. Yes.
- 19 MS. HAMMOND: Thank you for that opportunity. I'd
- 20 just like to reiterate everything that you've heard
- 21 regarding speakers in terms of research. We heard about the
- 22 size of agriculture here, we heard about the diversity of
- 23 agriculture here, we heard about the intensity of
- 24 agriculture here, the diversity of ownership from small
- 25 farmers to large -- owners, types of growing.

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1 And I would just like to point out that in
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- 2 California, we have a crisis with trying to provide
- 3 farmers and nutritionists with adequate cooperative
- 4 extension advisors. Counties are competing against each
- 5 other for everyone having very viable, very viable requests,
- 6 but there's just not enough funding. And so when we're not
- 7 able to fund or place cooperative extension advisors, for
- 8 example, Monterey County has no transitional organic advisor
- 9 although our existing advisor, our existing five advisors do
- 10 work with the transitional organic community, we have no
- 11 nutrition family consumer science advisor here, and that
- 12 story is really repeated county through county in
- 13 California.
- 14 So I would just like to say that it's not really
- 15 the cooperative extension that loses, it's the local
- 16 economy, its farmers, its the health of the, of the health
- of Californians and the nation, in fact, when we can't
- 18 provide adequate service because of lack of, of personnel.
- 19 And it comes to my point, is the antiquated allocation
- 20 system that the USDA has based on size of counties or
- 21 whatever. And again, I would suggest, as other people have,
- 22 that we do whatever we can to look at allocating USDA
- 23 dollars based on population and the size of the industry,
- 24 and the intensity of the industry, and the complexity of the
- 25 industry, rather than the system that we're currently using.

- 1 Thank you.
- 2 SECRETARY KAWAMURA: Sonya, for the record, could
- 3 you just state your name and your title?
- 4 MS. HAMMOND: Sonya Hammond, County Director of
- 5 Monterey County Cooperative Extension.
- 6 SECRETARY KAWAMURA: Thanks. Any others? Any
- 7 others? Phil, you don't want to say something back there?
- 8 Okay.
- 9 Well, I would like to thank all of
- 10 you for your comments, for your work in the different arenas
- 11 that you are working in. I say this until people get tired
- 12 of hearing it, but I do believe in it. We can all work away
- 13 in our different areas of expertise, in our different areas
- 14 of passion in these parallel efforts to make agriculture
- 15 better or make your community better, or making health
- 16 better. Parallel lines never meet, our concept, our
- 17 and our idea today is to create converging lines of
- 18 efforts of the same kind of emotional passions that we have
- 19 for the things that we believe in, but converge those
- 20 resource bases that we all work with so that we can arrive
- 21 at a vision of where California agriculture, let alone USA
- 22 agriculture, will be.
- 23 Historically, a Farm Bill has changed in this
- 24 country through crisis. It was created out of crisis, out
- of the Great Depression, pushed along by World War II,

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- 1 pushed along by the Cold War, pushed along by certainly
- 2 globalization is making us re-think how we shape our subsidy
- 3 programs. And currently, of course, there's other concerns
- 4 including things like global warming and the climate change
- 5 that will affect agriculture, not just the rising of waters
- 6 but how does that affect disease complexes, insect
- 7 movements, how does it affect predictable harvests. These
- 8 are the kind of things and kind of crises that we see.
- 9 Even the crisis in many parts of this country in
- 10 the rural communities that are finding themselves in the
- 11 past decade shrinking. There are some great hopes on the
- 12 horizon, and again, the future of an energy economy driven
- 13 out of agriculture. The future of, of finding this local
- 14 grown pattern of development where we can grow foods with,
- 15 within our local, local areas, the converging of the
- 16 nutrition arena, that's a crisis that we, we recognize this
- 17 here today. And certainly in, those of us in our Department
- 18 of Agriculture, the crisis in invasive species and the
- 19 crisis of non-native species showing up that can suddenly
- 20 shut you down in a quarantine, or create a food scare, let's
- 21 talk about avian influenza, for example. That kind of thing
- 22 where suddenly nobody wants to go out and guy certain kinds
- 23 of products, or go to the store and buy, go to a restaurant
- 24 and buy products because they're afraid of the food supply
- or a food-borne illness of some sort.

1 These are the kind of things that are driving a

- 2 Farm Bill like this in this 21st Century. This is the first
- 3 21st Century Farm Bill if you, if you think about it, that
- 4 we can shape and create as we look forward to a sustainably
- 5 vibrant farm future. We like to call it a, a renaissance in
- 6 agriculture. I believe that that is, or the age of
- 7 enlightenment, if you will, this converging of the new
- 8 technologies that are there to help us achieve many of the
- 9 same goals that were mentioned today.
- 10 It's an exciting time. We talked about a glass
- 11 half-empty. We talk about a glass half-full. I prefer to
- 12 think that it's a glass half-full. We have tremendous
- 13 opportunities, and by the comments that you folks made here
- 14 today and the comments that we hope to get in the next
- 15 couple, in this next month, I do want you to know that,
- 16 interestingly, these same comments are being echoed
- 17 throughout the country. There's a tremendous attention
- 18 right now of looking at the, the future of this food supply,
- 19 the future of this agricultural system that we have here,
- 20 and the evolution of that system.
- 21 And I think it's exciting for us all, then, to
- 22 have a chance to participate in it. Please send in your
- 23 comments if you are, if you've made some comments and you
- 24 don't have them written up, we'd like to have those as
- 25 written documents. Your comments matter. Tell your friends

1 there's a lot of other, and I know all of you are very well

- 2 connected around the state, please encourage your
- 3 collaborators and those converging resource opportunity
- 4 friends out there to come and give us their comments, give
- 5 us their thoughts and, more importantly, help us shape this
- 6 next Farm Bill.
- 7 So, Eric, again, thank you for your participation
- 8 with all the Ag Commissioners. The work that you guys do is
- 9 under-appreciated, but it's critical. Thank you.
- 10 COMMISSIONER LAURITZEN: Thanks to everybody here
- 11 for coming. Thanks to Secretary Kawamura and his staff for
- 12 picking Salinas as the first spot on the, on the Listening
- 13 Session tour. I want to pay particular thanks to Mayor
- 14 Caballero, Ms. Tuck, and Ms. Luther. I think we should
- 15 recognize our Panelists for a great job, and listening and
- 16 taking the message back to USDA. Thanks very much.
- 17 (Applause.)
- 18 SECRETARY KAWAMURA: And, and I'd like to finish
- 19 with one, one really word of thanks to all the different
- 20 agencies that are represented here, and actually those that
- 21 aren't here, as well. The Governor really did mandate us as
- 22 a department, the Department of Food and Agriculture, to
- 23 help be the connecting agency, as would be expected, of what
- 24 a California Farm Bill policy would be. We've been working
- 25 very closely with the Department of Resource, the Resource

- 1 Agency, the EPA, California EPA, Department of
- 2 Labor in our state, and also the Department of Health
- 3 Services, through Kim Belshe, and also Department of
- 4 Education. We've been working with all of those, and we've
- 5 been mandated to work together to try and bring the
- 6 government level, or the agency level, those wish lists of
- 7 things that we would want to see in a Farm Bill for each
- 8 agency. And so it is a very, both the public and the
- 9 private sector really, again, bringing our thoughts together
- 10 to create something that will really be exciting for the
- 11 state.
- 12 So, again, thank you all.
- 13 COMMISSIONER LAURITZEN: I know that Bob Shram is
- 14 not the only tourist here, so make sure that everybody stops
- 15 and spends a lot of money in Monterey County, because we
- 16 have --
- 17 (Laughter.)
- 18 COMMISSIONER LAURITZEN: -- we need the bed tax.
- 19 Anyway, thank you very much, all, for coming.
- 20 Thanks.
- 21 (Thereupon, the California Department
- of Food and Agriculture Listening
- 23 Session was concluded at 3:00 p.m.)

24

CERTIFICATE OF REPORTER

I, CHRISTOPHER LOVERRO, an Electronic Reporter, do hereby certify that I am a disinterested person herein; that I recorded the foregoing California Department of Food and Agriculture Listening Session; that thereafter the recording was transcribed into typewriting.

I further certify that I am not of counsel or attorney for any of the parties to said Listening Session, nor in any way interested in the outcome of said Listening Session.

IN WITNESS WHEREOF, I have hereunto set my hand this 18th day of July, 2006.

CHRISTOPHER LOVERRO

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